

# Program September 22-26

## Monday, September 22

- Kick Off/ Welcome
- Workshop 1 – Doing Business in the US vs Germany (Culture)
- Lunch Break
- Group Pitch Practice
- Local Networking event from local ecosystem

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## Tuesday, September 23

- Workshop 2 – Sales: Customer Conversations
- Mentor talk
- Lunch Break
- 1:1 Pitch Training

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## Wednesday, September 24

- Field Trip Day Silicon Valley
- Workshop 3 – Legal Workshop Kilpatrick Townsend (SF Office)
- Site Visit at local tech ie: Carta

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## Thursday, September 25

- Workshop 3 – Fundraising and VC Landscape in the US
- Lunch Break
- Pitch Event Dry Run
- Community Pitch Event at Werqwise SF Event Space

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## Friday, September 26

- Founder Circle: Bring together both cohorts share insights from the week.
- Investor Q&A
- Group Photos
- Departure